

APIRA SWITCH TO HYBRID WORKING AND SAVE 50% IN RENTAL CHARGES

BACKGROUND

The logistics of Apira's business changed substantially at the height of COVID which resulted in them consulting remotely whenever possible.

In addition to them having already successfully implemented home working, they found their current office to be under-utilised, this despite their business tripling in size in two years.

REQUIREMENTS

APIRA worked with ClearSpace to help find an agile working solution. They were unsure how much space they might need coming out of the pandemic. ClearSpace understood they wanted a space that would give them flexibility to grow and accommodate employees when they came together to collaborate. The space also needed to be in the right location for staff and their Clients.

ABOUT OUR CLIENT

APIRA Limited are a consultancy firm who advise NHS Trusts on how to digitally transform their processes. Established in 1997, they've helped over 100 organisations to successfully source and adopt technology to improve patient care and lower operating costs.





APPROACH AND OUTCOME

Firstly, ClearSpace looked to understand their current situation including a review of rent, space and location. Their current offices were based in Trafalgar Square. ClearSpace's people mapper process identified the right location for Apira's staff. This was based on minimising journey times to the office for those who were more likely to attend. Waterloo was found to be the most appropriate location.

Apira settled on OSIT at Waterloo, a modern shared office facility. This resulted in a rental saving of approx. 50%. With access to meeting spaces, fixed desks and breakout areas, Apira found the ideal environment to maximise the efficiency of the business, with reduced travel times for staff and rental savings.



"The move has worked out perfectly for us. ClearSpace's support on our project provided valuable insights to help us to make the right decision. We're very happy with our chosen space and look forward to continuing to do our best work in a modern and agile working environment, with room to grow the business."

MARK JONES, MANAGING DIRECTOR

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